



PRESS RELEASE

February 15, 2011

Dave Smith, CCIM,
RE/MAX Commercial
Midwest



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- Dave Smith

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NEBRASKA CCIM CHAPTER HONORS RE/MAX ASSOCIATE

DENVER, CO – [RE/MAX Commercial](#)® Practitioner Dave Smith, CCIM, completed one of the largest deals of his career, a contract that involved parties in two different countries and four U.S. states.

The deal was recently named by the Certified Commercial Investment Member (CCIM) Institute’s Nebraska Chapter as a “Big Deal of 2010.” The buyer of the commercial property in Pueblo, CO, is from Tel Aviv, Israel who was using an agent in Los Angeles, CA, and the seller lives in Texas. Smith resides in Omaha, NE.

“Commercial transactions of this nature can be incredibly complex which is why it takes someone with a great deal of training and patience to make it happen,” said Smith, Broker/Owner of RE/MAX Commercial Midwest who opened the office in Omaha in 2005. “It’s been a challenging market but professionally trained commercial agents continue to find the right opportunities and match sellers with the right buyers wherever they may be.”

According to the National Association of REALTORS® (NAR) Commercial Real Estate Outlook, commercial real estate markets are flat with some improvement expected in 2011. But the \$2.4 million sale of a triple net leased Albertson’s food store in Pueblo shows that there’s still plenty of activity for investors and commercial buyers and sellers.

Smith received several serious inquiries and several Letters of Intent (LOIs) on the property within a matter of days after he began marketing it. He’s completed between 75 and 80 commercial sales and lease transactions in his career, but this one involved one of the most diverse groups of stakeholders he’s had to manage. And for it, the Nebraska CCIM Chapter presented Smith with a “Big Deal 2010 – International Flavor Award.”

As a CCIM agent, a recognized expert in the commercial and investment real estate industry, Smith is among industry elite with extensive training and education in the commercial real estate market and an association with one of the most recognized real estate brands in the world, RE/MAX.

RE/MAX Commercial® ranks among other high-profile commercial franchises with the second most Certified Commercial Investment Member (CCIM) candidates and designees in the industry, a significant achievement given today’s commercial real estate landscape. RE/MAX has a commanding population of CCIM designees in states like Alaska, Arizona, Colorado, Indiana and Washington. And, RE/MAX has the most CCIM designees in Canada.

In addition to the best marketing, tools and resources in the business, RE/MAX Commercial recently formed a strategic alliance with LoopNet, the most visited online commercial real estate market, to provide enhanced searching, mapping and listing displays on remaxcommercial.com.

In all, RE/MAX Commercial has about 3,000 commercial practitioners in 42 countries who specialize in all areas of commercial real estate. Overall, RE/MAX leads the industry in professional designations. For more information about [RE/MAX Commercial](#), to learn about franchise opportunities or to find a RE/MAX Commercial Practitioner, visit www.remaxcommercial.com.

To contact Dave Smith, call (402) 614-9660 or visit www.ccimpartners.com/DaveSmith.



[RE/MAX Commercial Video](#): “Did You Know? The RE/MAX Commercial Real Estate Edition.”

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About the RE/MAX Network:

RE/MAX was founded in 1973 by Dave and Gail Liniger, real estate industry visionaries who still lead the Denver-based global franchisor today. RE/MAX is recognized as one of the leading real estate franchise companies with the most productive sales force in the industry and a global reach of more than 80 countries. With a passion for the communities in which its agents live and work, RE/MAX is proud to have raised more than \$100 million for Children’s Miracle Network Hospitals, Susan G. Komen for the Cure® and other charities. Nobody in the world sells more real estate than RE/MAX. Please visit www.remax.com or www.joinremax.com.